# OPSR: A Package for Estimating Ordered Probit Switching Regression Models in R

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#### Abstract

This introduction to the R package **OPSR** is a (slightly) modified version of a submission to the *Journal of Statistical Software*. Selection bias may arise if unobserved factors simultaneously influence the selection process for who gets treated (or not), and the outcome of (not) receiving the treatment. Different methods exist to correct for this bias depending on whether longitudinal or cross-sectional data is available. A possible cure in the latter case (where the counterfactual treatment outcome is never observed) is to explicitly account for the arising error correlation and estimate the covariance matrix of the selection and outcome processes. This is known as endogenous switching regression. The R package **OPSR** introduced in this article provides an easy-to-use, fast and memory efficient interface to ordered probit switching regression, accounting for self-selection into an ordinal treatment. It handles log-transformed outcomes which need special consideration when computing conditional expectations and thus treatment effects. Besides the usual R modeling methods (update(), summary(), predict(), etc.) post-estimation routines to compute and visualize (weighted) treatment effects are available.

*Keywords*: ordered probit switching regression, endogenous switching regression, Heckman selection, selection bias, treatment effect, R.

# 1. Introduction

The goal of the program evaluation literature is to estimate the effect of a treatment program (e.g., a new policy, technology, medical treatment, or agricultural practice) on an outcome. To evaluate such a program, the "treated" are compared to the "untreated". In an experimental setting, the treatment can be (randomly) assigned by the researcher. However, in an observational setting, the treatment is not always exogenously prescribed but rather self-selected. This gives rise to a selection bias when factors (either observed or unobserved) influencing the treatment adoption also influence the outcome (also known as selection on observables and unobservables). Simple group comparison no longer yield an unbiased estimate of the treatment effect. In more technical terms, the counterfactual outcome of the treated ("if they had not been treated") does not necessarily correspond to the factual outcome of the untreated. For example, cyclists riding without a helmet (the "untreated") might be young and have a risk-seeking tendency. We therefore potentially overestimate the benefit of wearing a helmet if we compare the accident rate and/or crash severity rate between those who wear and do not wear helmets directly. Even if we may control age for the comparison, variables such as risk-seeking are not readily measured, and it may still be part of the error in applied research

and thus leading cause of a selection bias.

To properly account for the selection bias, various techniques exist, both for longitudinal and cross-sectional data. In the first case, difference in differences is a widely adopted measure. In the latter case, instrumental variables, matching propensity scores, regressiondiscontinuity design, and the endogenous switching regression model have been applied (Wang and Mokhtarian 2024). The endogenous switching regression model, an extension of Heckman's classic sample selection model, is particularly well-suited to correct for both selection on observables and unobservables (unlike other methods which only address and correct for selection on observables).

The seminal work by Heckman (1979) proposed a two-part model to address the selection bias that often occurs when modelling a continuous outcome which is only observable for a subpopulation. A very nice exposition of this model is given in Cameron and Trivedi (2005, Chapter 16). The classical Heckman model consists of a probit equation and continuous outcome equation. A natural extension is then switching regression, where the population is partitioned into different groups (regimes) and separate parameters are estimated for the continuous outcome process of each group. This model is originally known as the Roy model (Cameron and Trivedi 2005) or Tobit-5 model (Amemiya 1985). These classical models (the Tobit models for truncated, censored or interval data and their extensions) are implemented in various environments for statistical computing and in R's (R Core Team 2017) sampleSelection package (Toomet and Henningsen 2008).

Many different variants can then be derived by either placing different distributional assumptions on the errors and/or how the latent process manifests into observed outcomes (i.e., the dependent variables can be of various types, such as binary, ordinal, censored, or continuous) more generally known as conditional mixed-process (CMP) models. CMP models comprise a broad family involving two or more equations featuring a joint error distribution assumed to be multivariate normal. The Stata (StataCorp 2023) command cmp (Roodman 2011) can fit such models. The variant at the heart of this paper is an ordered probit switching regression (OPSR) model, with ordered treatments and continuous outcome. Throughout the text we use the convention that OPSR refers to the general methodology, while OPSR refers specifically to the package.

OPSR is available as a Stata command, oheckman (Chiburis and Lokshin 2007), which however, does not allow distinct specifications for the continuous outcome processes (i.e., the same explanatory variables must be used for all treatment groups). The relatively new R package switchSelection (Potanin 2024) allows to estimate multivariate and multinomial sample selection and endogenous switching models with multiple outcomes. These models are systems of ordinal, continuous and multinomial equations and thus nest OPSR as a special case.

**OPSR** is tailored to one particular method, easy to use (understand, extend and maintain), fast and memory efficient. Unlike the implementations mentioned, this approach accommodates log-transformed continuous outcomes. Log transformation is a widely used technique in real-world applications to enhance data normality and meet model assumptions. In multi-layer models like OPSR, special consideration is required for computing conditional expectations on the original scale (i.e., back-transform from the log scale) to ensure meaningful real-world interpretations. **OPSR** obeys to R's implicit modeling conventions (by providing a formula interface to a fitter function and by extending the established generics such as summary(), predict(), update(), anova(), plot() among others) and produces production-grade output tables. Meanwhile, it is easy to compute and visualize treatment effects. This work generalizes the learnings from Wang and Mokhtarian (2024) and makes the OPSR methodology readily available. The mathematical notation presented here translates to code almost verbatim which hopefully serves a pedagogical purpose for the curious reader.

The accommodation of log-transformed outcomes in addition to distinct specifications for the continuous outcome processes make **OPSR** more powerful than **Stata**'s **oheckman** command. Compared to **switchSelection**, **OPSR** is tailored to one form of switching selection and supports the extended **Formula** syntax. Its methods provide more detailed insights for this particular model (inspired by **oheckman**) and provide tailored post-estimation routines such as the computation and visualization of factual estimates under the observed treatment status, counterfactual estimates under hypothetical treatment status and treatment effects. We therefore believe that **OPSR** is the most powerful and easiest to use implementation if modelers specifically wish to account for selection bias and calculate treatment effects for interventions with an ordinal nature.

The remainder of this paper is organized as follows: Section 2 outlines the ordered probit switching regression model, lists all the key formulas underlying the software implementation and details **OPSR**'s architecture. In Section 3 the key functionality is demonstrated both on simulated data and the data from Wang and Mokhtarian (2024) which we use to reproduce their core model. Further, it is shown, that **OPSR** can be used to estimate the well-known Tobit-5 model and yields the same parameters as the implementation in **sampleSelection**. The case study in Section 4 leverages tracking data from the TimeUse+ study (Winkler, Meister, and Axhausen 2024) investigating telework treatment effects on weekly distance traveled. There, we also compare the OPSR model to a model not accounting for error correlation and discuss the implications for treatment effects. The summary in Section 5 concludes.

# 2. Model and software

In the following, we outline the ordered probit switching regression model as well as list all the key formulas underlying the software implementation. **OPSR** follows the R-typical formula interface to a workhorse fitter function. Its architecture is detailed after the mathematical part.

As alluded, OPSR contains two layers: One process governs the ordinal outcome and separate processes (for each ordinal outcome) govern the continuous outcomes. The ordinal outcome can also be thought of as a regime or treatment. In the subsequent exposition, we will refer to the two processes as *selection* and *outcome* process.

We borrow the notation from Wang and Mokhtarian (2024) where also all the derivations are detailed. For a similar exhibition, Chiburis and Lokshin (2007) can be consulted. Individual subscripts are suppressed throughout, for simplicity.

Let  $\mathcal{Z}$  be a latent propensity governing the selection outcome

$$\mathcal{Z} = \boldsymbol{W}\boldsymbol{\gamma} + \boldsymbol{\epsilon},\tag{1}$$

where  $\boldsymbol{W}$  represents the vector of attributes of an individual,  $\boldsymbol{\gamma}$  is the corresponding vector of parameters and  $\boldsymbol{\epsilon} \sim \mathcal{N}(0, 1)$  a normally distributed error term.

As  $\mathcal{Z}$  increases and passes some unknown but estimable thresholds, we move up from one

ordinal treatment to the next higher level

$$Z = j \quad \text{if } \kappa_{j-1} < \mathcal{Z} \le \kappa_j, \tag{2}$$

where Z is the observed ordinal selection variable, j = 1, ..., J indexes the ordinal levels of Z, and  $\kappa_j$  are the thresholds (with  $\kappa_0 = -\infty$  and  $\kappa_J = \infty$ ). Hence, there are J-1 thresholds to be estimated. The probability that an individual self-selects into treatment group j is

$$P[Z = j] = P[\kappa_{j-1} < \mathcal{Z} \le \kappa_j]$$
  
= P[\kappa\_{j-1} - W\mathcal{Y} < \epsilon \le \kappa\_j - W\mathcal{Y}]  
= \Psi(\kappa\_j - W\mathcal{Y}) - \Psi(\kappa\_{j-1} - W\mathcal{Y}). (3)

where  $\Phi(\cdot)$  is the cumulative distribution function of the standard normal distribution. The outcome model for the  $j^{\text{th}}$  treatment group is expressed as

$$y_j = \mathbf{X}_j \boldsymbol{\beta}_j + \eta_j, \tag{4}$$

where  $y_j$  is the observed continuous outcome,  $X_j$  the vector of observed explanatory variables associated with the  $j^{\text{th}}$  outcome model,  $\beta_j$  is the vector of associated parameters, and  $\eta_j \sim \mathcal{N}(0, \sigma_j^2)$  is a normally distributed error term. At this point it should be noted that  $X_j$  and W may share some explanatory variables but not all, due to identification problems otherwise (Chiburis and Lokshin 2007).

The key assumption of OPSR is now that the errors of the selection and outcome models are jointly multivariate normally distributed

$$\begin{pmatrix} \epsilon \\ \eta_1 \\ \vdots \\ \eta_j \\ \vdots \\ \eta_J \end{pmatrix} \sim \mathcal{N} \begin{pmatrix} 0 \\ 0 \\ \vdots \\ 0 \\ \vdots \\ 0 \\ \vdots \\ 0 \end{pmatrix}, \begin{pmatrix} 1 & \rho_1 \sigma_1 & \cdots & \rho_j \sigma_j & \cdots & \rho_J \sigma_J \\ \rho_1 \sigma_1 & \sigma_2^2 & & & & \\ \vdots & & \ddots & & & \\ \rho_j \sigma_j & & \sigma_j^2 & & \\ \vdots & & & \ddots & \\ \rho_J \sigma_J & & & & \sigma_J^2 \end{pmatrix} \end{pmatrix},$$
(5)

where  $\rho_j$  represents the correlation between the errors of the selection model ( $\epsilon$ ) and the  $j^{\text{th}}$  outcome model ( $\eta_j$ ). If the covariance matrix should be diagonal (i.e., no error correlation), no selection-bias exists and the selection and outcome models can be estimated separately. As shown in Wang and Mokhtarian (2024), the log-likelihood of observing all individuals self-selecting into treatment j and choosing continuous outcome  $y_j$  can be expressed as

$$\ell(\theta \mid \boldsymbol{W}, \boldsymbol{X}_{j}) = \sum_{j=1}^{J} \sum_{\{j\}} \left\{ \ln \left[ \frac{1}{\sigma_{j}} \phi \left( \frac{y_{j} - \boldsymbol{X}_{j} \beta_{j}}{\sigma_{j}} \right) \right] + \ln \left[ \Phi \left( \frac{\sigma_{j}(\kappa_{j} - \boldsymbol{W} \boldsymbol{\gamma}) - \rho_{j}(y_{j} - \boldsymbol{X}_{j} \beta_{j})}{\sigma_{j} \sqrt{1 - \rho_{j}^{2}}} \right) - \Phi \left( \frac{\sigma_{j}(\kappa_{j-1} - \boldsymbol{W} \boldsymbol{\gamma}) - \rho_{j}(y_{j} - \boldsymbol{X}_{j} \beta_{j})}{\sigma_{j} \sqrt{1 - \rho_{j}^{2}}} \right) \right] \right\}$$
(6)

where  $\sum_{\{j\}}$  means the summation of all the cases belonging to the  $j^{\text{th}}$  selection outcome,  $\phi(\cdot)$  and  $\Phi(\cdot)$  are the density and cumulative distribution function of the standard normal distribution.

The conditional expectation can be expressed as

$$E[y_j \mid Z = j] = \mathbf{X}_j \boldsymbol{\beta}_j + E[\eta_j \mid \kappa_{j-1} - \mathbf{W} \boldsymbol{\gamma} < \epsilon \le \kappa_j - \mathbf{W} \boldsymbol{\gamma}]$$
  
$$= \mathbf{X}_j \boldsymbol{\beta}_j - \rho_j \sigma_j \frac{\phi(\kappa_j - \mathbf{W} \boldsymbol{\gamma}) - \phi(\kappa_{j-1} - \mathbf{W} \boldsymbol{\gamma})}{\Phi(\kappa_j - \mathbf{W} \boldsymbol{\gamma}) - \Phi(\kappa_{j-1} - \mathbf{W} \boldsymbol{\gamma})},$$
(7)

where the negative fraction  $\left(-\frac{\phi(\kappa_j - W\gamma) - \phi(\kappa_{j-1} - W\gamma)}{\Phi(\kappa_j - W\gamma) - \Phi(\kappa_{j-1} - W\gamma)}\right)$  is the ordered probit switching regression sion model counterpart to the inverse Mills ratio (IMR) term of a binary switching regression model (because of its resemblance, we will also refer to this fraction as inverse Mills ratio in the OPSR case). We immediately see, that regressing  $X_j$  on  $y_j$  leads to an omitted variable bias if  $\rho_j \neq 0$  which is the root cause of the selection bias. However, the IMR can be precomputed based on an ordered probit model and then included in the second stage regression, which describes the Heckman correction (Heckman 1979). It should be warned, that since the Heckman two-step procedure includes an estimate in the second step regression, the resulting OLS standard errors and heteroskedasticity-robust standard errors are incorrect (Greene 2002).

To obtain unbiased treatment effects, we must further evaluate the "counterfactual outcome", which reflects the expected outcome under a counterfactual treatment (i.e., for  $j' \neq j$ )

$$E[y_{j'} \mid Z = j] = \mathbf{X}_{j'} \boldsymbol{\beta}_{j'} + E[\eta_{j'} \mid \kappa_{j-1} - \mathbf{W} \boldsymbol{\gamma} < \epsilon \le \kappa_j - \mathbf{W} \boldsymbol{\gamma}]$$
  
$$= \mathbf{X}_{j'} \boldsymbol{\beta}_{j'} - \rho_{j'} \sigma_{j'} \frac{\phi(\kappa_j - \mathbf{W} \boldsymbol{\gamma}) - \phi(\kappa_{j-1} - \mathbf{W} \boldsymbol{\gamma})}{\Phi(\kappa_j - \mathbf{W} \boldsymbol{\gamma}) - \Phi(\kappa_{j-1} - \mathbf{W} \boldsymbol{\gamma})}.$$
(8)

Let's assume that  $y_j = \ln(Y_j + \delta)$  in the previous equations. I.e., the continuous outcome was log-transformed as is usual in regression analysis. We have to note, that in such cases the Equations 7-8 provide the conditional expectation of the log-transformed outcome. Therefore we need to back-transform  $Y_j = \exp(y_j) - \delta$  which yields

$$\mathsf{E}[Y_j \mid Z=j] = \exp\left(\mathbf{X}_j \boldsymbol{\beta}_j + \frac{\sigma_j^2}{2}\right) \left[\frac{\Phi(\kappa_j - \boldsymbol{W}\boldsymbol{\gamma} - \rho_j \sigma_j) - \Phi(\kappa_{j-1} - \boldsymbol{W}\boldsymbol{\gamma} - \rho_j \sigma_j)}{\Phi(\kappa_j - \boldsymbol{W}\boldsymbol{\gamma}) - \Phi(\kappa_{j-1} - \boldsymbol{W}\boldsymbol{\gamma})}\right] - \delta \quad (9)$$

for the factual case, and

$$\mathsf{E}[Y_{j'} \mid Z=j] = \exp\left(\mathbf{X}_{j'}\boldsymbol{\beta}_{j'} + \frac{\sigma_{j'}^2}{2}\right) \left[\frac{\Phi(\kappa_j - \mathbf{W}\boldsymbol{\gamma} - \rho_{j'}\sigma_{j'}) - \Phi(\kappa_{j-1} - \mathbf{W}\boldsymbol{\gamma} - \rho_{j'}\sigma_{j'})}{\Phi(\kappa_j - \mathbf{W}\boldsymbol{\gamma}) - \Phi(\kappa_{j-1} - \mathbf{W}\boldsymbol{\gamma})}\right] - \delta$$
(10)

for the counterfactual case (Wang and Mokhtarian 2024).

This concludes the mathematical treatment and we briefly outline **OPSR**'s architecture which can be conceptualized as follows:

- We provide the usual formula interface to specify a model. To allow for multiple parts and multiple responses, we rely on the **Formula** package (Zeileis and Croissant 2010).
- After parsing the formula object, checking the user inputs and computing the model matrices, the Heckman two-step estimator is called in opsr\_2step() to generate reasonable starting values.

- These are then passed together with the data to the basic computation engine opsr.fit(). The main estimates are retrieved using maximum likelihood estimation by passing the log-likelihood function loglik\_cpp() (Equation 6) to maxLik() from the maxLik package (Henningsen and Toomet 2011).
- All the above calls are nested in the main interface **opsr()** which returns an object of class 'opsr'. Several methods then exist to post-process this object as illustrated below.

The likelihood function loglik cpp() is implemented in C++ using Rcpp (Eddelbuettel and Balamuta 2018) and relying on the data types provided by **RcppArmadillo** (Eddelbuettel and Sanderson 2014). Parallelization is available using OpenMP. This makes OPSR both fast and memory efficient (as data matrices are passed by reference).

### 3. Illustrations

We first illustrate how to specify a model using **Formula**'s extended syntax and simulated data. Then the main functionality of the package is demonstrated. We conclude this section by demonstrating some nuances, reproducing the core model of Wang and Mokhtarian (2024). Finally, we show that **OPSR** can also estimate the classic Tobit-5 model and matches the results obtained with the implementation from sampleSelection.

#### 3.1. OPSR core

Let us simulate date from an OPSR process with three ordinal outcomes and distinct design matrices **W** and **X** (where  $\mathbf{X} = \mathbf{X}_i \forall j$ ) by

xo2

```
R> sim_dat <- opsr_simulate()</pre>
R> dat <- sim_dat$data
R> head(dat)
```

ys yo xs1 xs2 2 - 1.260.44435 -0.538 1.263 -0.2869 1 2 2 3.80 0.01193 0.497 -0.326 1.8411 3 1 3.95 -0.00928 -1.442 1.330 -0.1568 2 -1.68 -0.30238 -1.113 1.272 -1.3898 4 1.50 0.49236 -1.015 0.415 -1.4731 5 1 2 2.20 -0.60272 0.567 -1.540 -0.0695 6

where ys is the selection dependent variable (or treatment group), yo the outcome dependent variable and xs respectively xo the corresponding explanatory variables.

Models are specified symbolically. A typical model has the form ys | yo ~ terms\_s | terms\_o1 | terms\_o2 | ... where the | separates the two responses and process specifications. If the user wants to specify the same process for all continuous outcomes, two processes are enough (ys | yo ~ terms\_s | terms\_o). Hence the minimal opsr() interface call reads

```
R> fit <- opsr(ys | yo ~ xs1 + xs2 | xo1 + xo2, data = dat,
     printLevel = 0)
```

xo1

where printLevel = 0 omits working information during maximum likelihood iterations. As usual, the fitter function does the bare minimum model estimation while inference is performed in a separate call to

```
R> summary(fit)
Call:
opsr(formula = ys | yo ~ xs1 + xs2 | xo1 + xo2, data = dat, printLevel = 0)
BFGS maximization, 102 iterations
Return code 0: successful convergence
Runtime: 0.423 secs
Number of regimes: 3
Number of observations: 1000 (152, 507, 341)
Estimated parameters: 19
Log-Likelihood: -2016
AIC: 4071
BIC: 4164
Pseudo R-squared (EL): 0.506
Pseudo R-squared (MS): 0.456
Multiple R-squared: 0.815 (0.836, 0.762, 0.847)
Estimates:
               Estimate Std. error t value Pr(> t)
                -1.9618 0.0932 -21.05 < 2e-16 ***
kappa1
kappa2
                0.8826
                           0.0615 14.36 < 2e-16 ***
s_xs1
                0.9373
                           0.0570 16.44 < 2e-16 ***
s_xs2
                 1.4964
                           0.0712 21.01 < 2e-16 ***
o1_(Intercept)
                0.9877
                           0.1440
                                    6.86
                                            7e-12 ***
                2.0512
                           0.0930
                                    22.06 < 2e-16 ***
o1_xo1
o1_xo2
                 1.0133
                           0.0712 14.23 < 2e-16 ***
o2_(Intercept)
                0.9574
                           0.0463
                                    20.67 < 2e-16 ***
                           0.0435 -22.70 < 2e-16 ***
o2_xo1
                -0.9884
o2_xo2
                           0.0412
                                    37.73 < 2e-16 ***
                 1.5545
o3_(Intercept)
                           0.0909
                                   11.03 < 2e-16 ***
                 1.0028
                           0.0560
                                    28.15 < 2e-16 ***
o3_xo1
                 1.5766
                           0.0528 -36.44 < 2e-16 ***
o3_xo2
                -1.9227
                1.0442
                           0.0534 19.55 < 2e-16 ***
sigma1
                                    33.12 < 2e-16 ***
sigma2
                 1.0478
                           0.0316
sigma3
                1.1717
                           0.0430
                                    27.27 < 2e-16 ***
rho1
                0.1696
                           0.1361
                                    1.25 0.21279
rho2
                0.3482
                           0.0639
                                   5.45
                                            5e-08 ***
rho3
                                     3.44 0.00059 ***
                0.3699
                           0.1077
____
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Wald chi2 (null): 5071 on 8 DF, p-value: < 0 Wald chi2 (rho): 42.7 on 3 DF, p-value: < 0
```

The presentation of the model results is fairly standard and should not warrant further explanation with the following exceptions

- 1. The number of regimes along absolute counts are reported.
- 2. Pseudo R-squared (EL) is determined by comparing the log-likelihood of the specified model to that of the "equally likely" model, while Pseudo R-squared (MS) is obtained by comparing the log-likelihood of the specified model to that of the "market-share" model. These indicators reflect the goodness of fit for the selection process. The multiple R-squared is reported for all continuous outcomes collectively and for the regimes separately in brackets (i.e., only considering the continuous observations belonging to the respective treatment regime). These indicators reflect the goodness of fit for the goodness of fit for the outcome processes.
- 3. Coefficient names are based on the variable names as passed to the formula specification, except that "s\_" is prepended to the selection coefficients, "o[0-9]\_" to the outcome coefficients and the structural components "kappa", "sigma", "rho" (aligning with the letters used in Equation 6) are hard-coded (but can be over-written).
- 4. The coefficients table reports robust standard errors based on the sandwich covariance matrix as computed with help of the **sandwich** package (Zeileis 2006). rob = FALSE reports conventional standard errors.
- 5. Two Wald-tests are conducted. One, testing the null that all coefficients of explanatory variables are zero and two, testing the null that all error correlation coefficients (rho) are zero. The latter being rejected indicates that selection bias is an issue.

A useful benchmark is always the null model with structural parameters only. The null model can be derived from an 'opsr' model fit as follows

```
R> fit_null <- opsr_null_model(fit, printLevel = 0)</pre>
```

A model can be updated as usual

R> fit\_intercept <- update(fit, . ~ . | 1)</pre>

where we have removed all the explanatory variables from the outcome processes. Several models can be compared with a likelihood-ratio test using

```
R> anova(fit_null, fit_intercept, fit)
Likelihood Ratio Test
Model 1: ~Nullmodel
Model 2: ys | yo ~ xs1 + xs2 | 1
Model 3: ys | yo ~ xs1 + xs2 | xo1 + xo2
```

8

|   | logLik    | Df   | Test Restr  | ictions H | Pr(>Chi) |          |           |
|---|-----------|------|-------------|-----------|----------|----------|-----------|
| 1 | -3293     | 8    |             |           |          |          |           |
| 2 | -2835     | 13   | 917         | 5         | <2e-16   | ***      |           |
| 3 | -2016     | 19   | 1636        | 6         | <2e-16   | ***      |           |
|   |           |      |             |           |          |          |           |
| S | ignif. co | des: | 0 '***' 0.( | 001 '**'  | 0.01 '*' | 0.05 '.' | 0.1 ' ' 1 |

If only a single object is passed, then the model is compared to the null model. If more than one object is specified a likelihood ratio test is conducted for each pair of neighboring models. As expected, both tests reject the null hypothesis.

Models can be compared side-by-side using the **texreg** package (Leifeld 2013), which also allows the user to build production-grade tables as illustrated later.

```
R> texreg::screenreg(list(fit_null, fit_intercept, fit),
+ include.pseudoR2 = TRUE, include.R2 = TRUE, single.row = TRUE)
```

| =========== |   | =====  | ==========   |  | =====  | ==========   |  | ====   |
|-------------|---|--|--|--|--|--|--|--|
| Model 1     |   |  | Model 2  |  |  | Model 3  |  |  |
| -1.03       | (0.05)  | ***  | -1.96  | (0.09)   | ***  | -1.96  | (0.09)   | ***  |
| 0.41        | (0.04)  | ***  | 0.88   | (0.06)   | ***  | 0.88   | (0.06)   | ***  |
| 2.56        | (0.13)  | ***  | 2.56   | (0.13)   | ***  | 1.04   | (0.05)   | ***  |
| 2.07        | (0.06)  | ***  | 2.08   | (0.06)   | ***  | 1.05   | (0.03)   | ***  |
| 2.91        | (0.11)  | ***  | 2.91   | (0.11)   | ***  | 1.17   | (0.04)   | ***  |
|             |   |  | 0.03   | (0.14)   |  | 0.17   | (0.14)   |  |
|             |   |  | 0.17   | (0.07)   | *  | 0.35   | (0.06)   | ***  |
|             |   |  | 0.15   | (0.11)   |  | 0.37   | (0.11)   | ***  |
|             |   |  | 0.94   | (0.06)   | ***  | 0.94   | (0.06)   | ***  |
|             |   |  | 1.49   | (0.07)   | ***  | 1.50   | (0.07)   | ***  |
| 0.78        | (0.21)  | ***  | 0.85   | (0.38)   | *  | 0.99   | (0.14)   | ***  |
|             |   |  |  |  |  | 2.05   | (0.09)   | ***  |
|             |   |  |  |  |  | 1.01   | (0.07)   | ***  |
| 0.82        | (0.09)  | ***  | 0.85   | (0.09)   | ***  | 0.96   | (0.05)   | ***  |
|             |   |  |  |  |  | -0.99  | (0.04)   | ***  |
|             |   |  |  |  |  | 1.55   | (0.04)   | ***  |
| 1.16        | (0.16)  | ***  | 0.94   | (0.22)   | ***  | 1.00   | (0.09)   | ***  |
|             |   |  |  |  |  | 1.58   | (0.06)   | ***  |
|             |   |  |  |  |  | -1.92  | (0.05)   | ***  |
| 6601.95     |   |  | 5695.26  |  |  | 4070.83  |  |  |
| 6641.21     |   |  | 5759.06  |  |  | 4164.08  |  |  |
| -3292.97    |   |  | -2834.63   |  |  | -2016.41   |  |  |
| 0.09        |   |  | 0.51   |  |  | 0.51   |  |  |
| -0.00       |   |  | 0.46   |  |  | 0.46   |  |  |
| 0.00        |   |  | 0.01   |  |  | 0.82   |  |  |
| -0.00       |   |  | 0.00   |  |  | 0.84   |  |  |
| -0.00       |   |  | 0.01   |  |  | 0.76   |  |  |
|             | -1.03<br>0.41<br>2.56<br>2.07<br>2.91<br>0.78<br>0.82<br>1.16<br>6601.95<br>6641.21<br>-3292.97<br>0.09<br>-0.00<br>0.00<br>-0.00 | -1.03 (0.05)<br>0.41 (0.04)<br>2.56 (0.13)<br>2.07 (0.06)<br>2.91 (0.11)<br>0.82 (0.09)<br>1.16 (0.16)<br>6601.95<br>6641.21<br>-3292.97<br>0.09<br>-0.00<br>0.00<br>-0.00 | -1.03 (0.05) ***<br>0.41 (0.04) ***<br>2.56 (0.13) ***<br>2.07 (0.06) ***<br>2.91 (0.11) ***<br>0.82 (0.09) ***<br>1.16 (0.16) ***<br>6601.95<br>6641.21<br>-3292.97<br>0.09<br>-0.00<br>0.00<br>-0.00 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

| R^2 (3)           | -0.00            | 0.01   | 0.85 |
|-------------------|------------------|--------|------|
| Num. obs.         | 1000             | 1000   | 1000 |
| ================= |                  |        |      |
| *** p < 0.001;    | ** p < 0.01; * p | < 0.05 |      |

Finally, the key interest of an OPSR study almost certainly is the estimation of treatment effects which relies on (counterfactual) conditional expectations as already noted in the mathematical exposition.

```
R> p1 <- predict(fit, group = 1, type = "response")
R> p2 <- predict(fit, group = 1, counterfact = 2, type = "response")</pre>
```

where p1 is the result of applying Equation 7 and p2 is the counterfactual outcome resulting from Equation 8. The following type arguments are available

- type = "response": Predicts the continuous outcome according to the Equations referenced above.
- type = "unlog-response": Predicts the back-transformed response according to Equations 9-10 if the continuous outcome was log-transformed (either in the formula or during data pre-processing). The smoothing constant used during the continuity correction (i.e., the  $\delta$  in  $y_j = \ln(Y_j + \delta)$ ) can be specified via the delta argument and defaults to 1.
- type = "prob": Returns the probability vector of belonging to group.
- type = "mills": Returns the "inverse Mills ratio".
- type = "correction": Returns  $\rho_j \sigma_j IMR$  respectively  $\rho_{j'} \sigma_{j'} IMR$  (if counterfact = j' was specified) from Equation 7 or 8.
- type = "Xb": Returns  $X_j\beta_j$  respectively  $X_{j'}\beta_{j'}$  (if counterfact = j' was specified) from Equation 7 or 8.

Elements are NA\_real\_ if the group does not correspond to the observed regime. This ensures consistent output length.

The function opsr\_te() wraps the required predict() calls and prepares the inputs for treatment effect computations returning an object of class 'opsr.te'. A subsequent call to summary() actually computes the treatment effects (TE) and average treatment effects (ATE). An associated print() method presents the final computations. print.opsr.te() internally calls summary() and therefore the explicit call to summary() can be omitted, if the analyst does not require the underlying computed objects

```
R> print(opsr_te(fit, type = "response"))
```

Treatment Effects

ΤE

G1 G2 G3 T1->T2 0.00112 -0.23522 . 0.36207 \* T1->T3 -0.32352 0.04925 0.35061 \* T2->T3 -0.32464 0.28447 -0.01146

ATE

```
T1->T2 T1->T3 T2->T3
1 0.00438 0.09535 0.09097
---
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

where (weighted) pairwise t tests indicate, whether the treatment effects are significantly different from zero (not accounting for uncertainty in the treatment effect estimates themselves). For TE, the columns reflect the factual regime or group, whereas the rows reflect all possible pairs of treatment combinations. For ATE, the columns reflect the treatment combinations.

Last, there is a plot() method for model fits of class 'opsr'. The method internally calls opsr\_te() and then pairs.opsr.te() which visualizes the treatment effects in a matrix of scatterplots. The plot method is demonstrated later in Section 4, Figure 3.

Now that the user understands the basic workflow, we illustrate some nuances by reproducing a key output of Wang and Mokhtarian (2024) where they investigate the treatment effect of telework (TW) on weekly vehicle miles driven. The data is attached, documented (?telework\_data) and can be loaded by

R> data("telework\_data", package = "OPSR")

The final model specification reads

```
R> f <-
+
     twing_status | vmd_ln ~
     edu_2 + edu_3 + hhincome_2 + hhincome_3 + flex_work + work_fulltime +
+
+
     twing_feasibility + att_proactivemode + att_procarowning + att_wif +
+
     att_proteamwork + att_tw_effective_teamwork + att_tw_enthusiasm +
     att_tw_location_flex |
+
     female + age_mean + age_mean_sq + race_black + race_other + vehicle +
     suburban + smalltown + rural + work fulltime + att prolargehouse +
     att_procarowning + region_waa |
     edu_2 + edu_3 + suburban + smalltown + rural + work_fulltime +
+
     att_prolargehouse + att_proactivemode + att_procarowning |
+
     female + hhincome_2 + hhincome_3 + child + suburban + smalltown +
+
+
     rural + att_procarowning + region_waa
```

and the model can be estimated by

```
R> start_default <- opsr(f, telework_data, .get2step = TRUE)
R> fit <- opsr(f, telework_data, start = start, method = "NM", iterlim = 50e3,
+ printLevel = 0)</pre>
```

where we demonstrate that

- Default starting values as computed by the Heckman two-step procedure can be retrieved (.get2step = TRUE).
- 2. start values can be overridden (we have hidden the start vector here for brevity). If the user wishes to pass start values manually, some minimal conventions have to be followed as documented in ?opsr\_check\_start.
- 3. Alternative maximization methods (here "Nelder-Mead"; method = "NM") can be used (as in the original paper).

With help of the **texreg** package, production-grade tables (in various output formats) can be generated with ease.

```
R> texreg::texreg(
    fit, beside = TRUE, include.R2 = TRUE, include.pseudoR2 = TRUE,
    custom.model.names = custom.model.names, custom.coef.names = custom.coef.names,
    groups = groups, scalebox = 0.76, booktabs = TRUE, dcolumn = TRUE,
    no.margin = TRUE, use.packages = FALSE, float.pos = "htbp", single.row = TRUE,
    caption = "Replica of \\citet{Wang+Mokhtarian:2024}, Table 3.",
    label = "tab:wang-replica",
    custom.note = custom.note
    )
```

Dot arguments (...) passed to texreg() (or similar functions) are forwarded to a S4 method extract() which extracts the variables of interest from a model fit (see also ?extract.opsr). We demonstrate here that

- 1. The model components can be printed side-by-side (beside = TRUE).
- 2. Additional goodness-of-fit indicators can be included (include.R2 = TRUE and include.pseudoR2 = TRUE).
- 3. The output formatting can be controlled flexibly, by reordering, renaming and grouping coefficients (the fiddly but trivial details are hidden here for brevity).

Weighted treatment effects in the original (log-backtransformed scale) can be obtained as follows

R> te <- opsr\_te(fit, type = "unlog-response", weights = telework\_data\$weight)
R> print(te)

Treatment Effects

ΤE

G1 G2 G3 T1->T2 -32.74 \*\*\* -7.54 25.42 \*\*\*

|  | Structural          | Selection           | NTWer $(535)$       | NUTWer $(322)$                  | UTWer $(727)$            |
|--|---------------------|---------------------|---------------------|---------------------------------|--------------------------|
| Kappa 1                                  | $1.23 (0.17)^{***}$ |                     |                     |                                 |                          |
| Kappa 2                                  | 2.46 (0.18)***      |                     |                     |                                 |                          |
| Sigma 1                                  | $1.18(0.05)^{***}$  |                     |                     |                                 |                          |
| Sigma 2                                  | $1.23(0.07)^{***}$  |                     |                     |                                 |                          |
| Sigma 3                                  | $1.43(0.04)^{***}$  |                     |                     |                                 |                          |
| Rho 1                                    | 0.05(0.10)          |                     |                     |                                 |                          |
| Rho 2                                    | 0.13(0.07)          |                     |                     |                                 |                          |
| Rho 3                                    | $0.30(0.07)^{***}$  |                     |                     |                                 |                          |
| Education (ref: high school or less)     |                     |                     |                     |                                 |                          |
| Some college                             |                     | $0.32 (0.14)^*$     |                     | 0.15(0.33)                      |                          |
| Bachelor's degree or higher              |                     | $0.47 (0.13)^{***}$ |                     | $0.62 (0.32)^*$                 |                          |
| Household income (ref: less than \$50,00 | 00)                 | - ()                |                     | ( )                             |                          |
| \$50,000 to \$99,999                     | ,                   | 0.06(0.12)          |                     |                                 | $0.47 (0.23)^*$          |
| \$100,000 or more                        |                     | $0.25 (0.11)^*$     |                     |                                 | 0.31(0.23)               |
| Flexible work schedule                   |                     | $0.31 (0.10)^{**}$  |                     |                                 |                          |
| Full time worker                         |                     | $0.33 (0.10)^{**}$  | $0.45 (0.13)^{***}$ | $0.69 (0.17)^{***}$             |                          |
| Teleworking feasibility                  |                     | $0.13 (0.01)^{***}$ |                     | 0.000 (0.21)                    |                          |
| Attitudes                                |                     | 0.10 (0.01)         |                     |                                 |                          |
| Pro-active-mode                          |                     | $0.08 (0.04)^*$     |                     | $-0.18 (0.08)^{*}$              |                          |
| Pro-car-owning                           |                     | $-0.08(0.04)^*$     | $0.14 (0.07)^*$     | 0.16(0.09)                      | $0.25 \ (0.06)^{***}$    |
| Work interferes with family              |                     | $0.11 (0.04)^{**}$  | 0111 (01017)        | 0.10 (0.00)                     | 0120 (0100)              |
| Pro-teamwork                             |                     | $0.09 (0.04)^*$     |                     |                                 |                          |
| TW effective teamwork                    |                     | $0.32 (0.04)^{***}$ |                     |                                 |                          |
| TW enthusiasm                            |                     | $0.09 (0.04)^*$     |                     |                                 |                          |
| TW location flexibility                  |                     | $0.08 (0.04)^*$     |                     |                                 |                          |
| Intercept                                |                     | 0.00 (0.04)         | $3.64 (0.27)^{***}$ | $2.49 (0.37)^{***}$             | $2.38 (0.26)^{***}$      |
| Female                                   |                     |                     | $-0.21 (0.10)^*$    | 2.10 (0.01)                     | $-0.36 (0.11)^{***}$     |
| Age                                      |                     |                     | $0.01 (0.00)^*$     |                                 | 0.00 (0.11)              |
| Age squared                              |                     |                     | -0.00(0.00)         |                                 |                          |
| Race (ref: white)                        |                     |                     | 0.00 (0.00)         |                                 |                          |
| Black                                    |                     |                     | -0.40(0.24)         |                                 |                          |
| Other races                              |                     |                     | -0.06(0.18)         |                                 |                          |
| Number of vehicles                       |                     |                     | $0.12 (0.05)^*$     |                                 |                          |
| Residential location (ref: urban)        |                     |                     | 0.12 (0.00)         |                                 |                          |
| Suburban                                 |                     |                     | 0.07(0.15)          | $0.45 (0.17)^{**}$              | $0.28 (0.14)^*$          |
| Small town                               |                     |                     | $0.47 (0.18)^{**}$  | 0.49(0.11)<br>0.19(0.29)        | 0.28(0.14)<br>0.29(0.28) |
| Rural                                    |                     |                     | $0.60 (0.23)^{**}$  | 0.13(0.23)<br>$0.81(0.31)^{**}$ | $0.25(0.23)^{**}$        |
| Pro-large-house                          |                     |                     | $0.18 (0.05)^{***}$ | $0.18 (0.08)^*$                 | 0.00 (0.04)              |
| Region indicator (WAA)                   |                     |                     | $-0.25 (0.11)^{*}$  | 0.10 (0.00)                     | $-0.27 (0.11)^{*}$       |
| Number of children                       |                     |                     | 0.25 (0.11)         |                                 | $0.18 (0.06)^{**}$       |
|  | 7101 05             |                     |                     |                                 | 0.10 (0.00)              |
| AIC                                      | 7191.35             |                     |                     |                                 |                          |
| BIC                                      | 7491.94             |                     |                     |                                 |                          |
| Log Likelihood                           | -3539.67            |                     |                     |                                 |                          |
| Pseudo $\mathbb{R}^2$ (EL)               | 0.49                |                     |                     |                                 |                          |
| Pseudo $\mathbb{R}^2$ (MS)               | 0.46                |                     |                     |                                 |                          |
| $R^2$ (total)                            | 0.24                |                     |                     |                                 |                          |
| $\mathbf{R}^2$ (1)                       | 0.18                |                     |                     |                                 |                          |
| $R^{2}(2)$                               | 0.18                |                     |                     |                                 |                          |
| $\mathbb{R}^2$ (3)                       | 0.12                |                     |                     |                                 |                          |
| Num. obs.                                | 1584                |                     |                     |                                 |                          |

\*\*\*p < 0.001; \*\*p < 0.01; \*p < 0.05. We used robust standard errors in this replica, which may result in slight differences from the original standard errors.

Table 1: Replica of Wang and Mokhtarian (2024), Table 3.

T1->T3 -111.38 \*\*\* -96.13 \*\*\* -92.87 \*\*\* T2->T3 -78.64 \*\*\* -88.60 \*\*\* -118.29 \*\*\*

ATE

```
T1->T2 T1->T3 T2->T3
1 -12.4 *** -103.8 *** -91.4 ***
---
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

where all ATEs are negative. Only G3 (the current UTWers) would increase weekly VMD when switching from NTWing to NUTWing (25.416 miles). All treatment effects are significantly different from zero, except G2 T1->T2, e.g., the NUTWers switching from NTWing to NUTWing.

#### 3.2. Tobit-5 model and comparison to sampleSelection

As noted in Section 1, the Tobit-5 model can be seen as a form of OPSR with only two selection outcomes and can be fitted with the R-package **sampleSelection**. In this section, we illustrate that **OPSR** can estimate Tobit-5 models (as all the other examples involve three regimes) and that the results match the ones obtained with **sampleSelection**. The example, using simulated data, is directly taken from the vignette Toomet and Henningsen (2020, Section 4.2) vignette("selection", package = "sampleSelection").

We create the following switching regression problem

```
R> set.seed(0)
R> vc <- diag(3)
R> vc[lower.tri(vc)] <- c(0.9, 0.5, 0.1)
R> vc[upper.tri(vc)] <- vc[lower.tri(vc)]
R> eps <- rmvnorm(500, c(0, 0, 0), vc)
R> xs <- runif(500)
R> ys <- xs + eps[, 1] > 0
R> xo1 <- runif(500)
R> yo1 <- xo1 + eps[, 2]
R> xo2 <- runif(500)
R> yo2 <- xo2 + eps[, 3]
R> yo <- ifelse(ys, yo2, yo1)
R> ys <- as.numeric(ys) + 1
R> dat <- data.frame(ys, yo, yo1, yo2, xs, xo1, xo2)
R> head(dat)
```

ys yo yo1 yo2 xs xo1 xo2 1 2 2.34301 0.99101 2.3430 0.531 0.5724 0.6716 2 2 -0.89646 1.75863 -0.8965 0.802 0.5999 0.1878 3 1 0.00931 0.00931 0.2238 0.479 0.7945 0.5048 4 2 -0.01742 2.57710 -0.0174 0.177 0.5046 0.0273

14

5 1 -0.35597 -0.35597 -0.1317 0.397 0.5402 0.4963 6 2 -0.03943 0.02728 -0.0394 0.814 0.0241 0.9474

Using sampleSelection, the estimation call reads

```
R> tobit5_s <- selection(ys ~ xs, list(yo1 ~ xo1, yo2 ~ xo2), data = dat)
R> summary(tobit5_s)
```

\_\_\_\_\_

```
Tobit 5 model (switching regression model)
Maximum Likelihood estimation
Newton-Raphson maximisation, 11 iterations
Return code 1: gradient close to zero (gradtol)
Log-Likelihood: -896
500 observations: 172 selection 1 (1) and 328 selection 2 (2)
10 free parameters (df = 490)
Probit selection equation:
           Estimate Std. Error t value Pr(>|t|)
            -0.155
                      0.105 -1.47
(Intercept)
                                        0.14
xs
                      0.179 6.39 3.9e-10 ***
             1.141
Outcome equation 1:
          Estimate Std. Error t value Pr(>|t|)
(Intercept) 0.0271
                   0.1640 0.17
                                        0.87
                      0.1497 5.61 3.4e-08 ***
            0.8396
xo1
Outcome equation 2:
          Estimate Std. Error t value Pr(>|t|)
(Intercept)
             0.158
                   0.188
                               0.84
                                        0.4
                       0.171
                               4.91 1.3e-06 ***
xo2
             0.838
  Error terms:
      Estimate Std. Error t value Pr(>|t|)
        0.9319 0.0921 10.12 <2e-16 ***
sigma1
                0.0443 20.45 <2e-16 ***
sigma2
        0.9070
rho1
        0.8899
                0.0535 16.62
                                 <2e-16 ***
rho2
                0.3314 0.53
        0.1770
                                   0.59
___
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
-----
```

which is equivalent to **OPSR** 

R> tobit5\_o <- opsr(ys | yo ~ xs | xo1 | xo2, data = dat, printLevel = 0)
R> summary(tobit5\_o)
Call:
opsr(formula = ys | yo ~ xs | xo1 | xo2, data = dat, printLevel = 0)
BFGS maximization, 67 iterations

```
Return code 0: successful convergence
Runtime: 0.0505 secs
Number of regimes: 2
Number of observations: 500 (172, 328)
Estimated parameters: 10
Log-Likelihood: -896
AIC: 1812
BIC: 1854
Pseudo R-squared (EL): 0.122
Pseudo R-squared (MS): 0.054
Multiple R-squared: 0.336 (0.247, 0.069)
Estimates:
               Estimate Std. error t value Pr(> t)
kappa1
                 0.1550
                            0.1047
                                       1.48
```

```
0.14
s xs
                 1.1408
                             0.1792
                                       6.37 1.9e-10 ***
o1_(Intercept)
                 0.0271
                             0.1692
                                       0.16
                                                0.87
                 0.8396
                             0.1453
                                       5.78 7.6e-09 ***
o1_xo1
o2_(Intercept)
                 0.1583
                             0.2129
                                       0.74
                                                0.46
                 0.8375
                             0.1669
                                       5.02 5.2e-07 ***
o2_xo2
sigma1
                 0.9319
                             0.0949
                                       9.82 < 2e-16 ***
                                      19.20 < 2e-16 ***
sigma2
                 0.9070
                             0.0472
rho1
                 0.8899
                             0.0515
                                      17.27 < 2e-16 ***
rho2
                 0.1768
                             0.3848
                                       0.46
                                                0.65
___
Signif. codes:
                0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Wald chi2 (null): 100 on 3 DF, p-value: < 0
Wald chi2 (rho): 298 on 2 DF, p-value: < 0
```

## 4. Case study

Now, that the reader is familiar with the main functionality of **OPSR**, this section demonstrates how to employ it in a real-world example. The emphasis, therefore, lies not on what each function does but on guiding the reader through the modeling and post-estimation steps. We investigate telework treatment effects on weekly distance traveled (aggregated over all modes of transport). This contrasts Wang and Mokhtarian (2024) who used vehicle miles driven (i.e., car only).

We first discuss the model building strategy to arrive at an appropriately specified OPSR model. The OPSR model is then compared to a model not accounting for error correlation and implications for treatment effects are shown. The case study concludes with a discussion on unit treatment effects investigating to what degree teleworking influence total travel demand across all modes.

We use the TimeUse+ dataset (Winkler et al. 2024), a smartphone-based diary, recording

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Figure 1: Log weekly distance traveled and log one-way commute distance for different telework statuses.

travel, time use, and expenditure data. Our analytical sample comprises employed individuals and is based on what Winkler and Axhausen (2024) identified as valid days. A valid day has at least 20 hours of information where 70% of the events were validated by the user. Users who did not have at least 14 valid days were excluded. For the remaining 824 participants mobility indicators for a typical week were constructed. The telework status is based on tracked (and labelled) work activities and three regimes are differentiated: Non-teleworkers (NTWers), Non-usual teleworkers (NUTWers; <3 days/week) and Usual teleworkers (UTWers; 3 + days/week).

The data, underlying this analysis, is attached, documented (?timeuse\_data) and can be loaded by

#### R> data("timeuse\_data", package = "OPSR")

A basic boxplot of the response variable against the three telework statuses is displayed in Figure 1. By simply looking at the data descriptively, we might prematurely conclude that telework does not impact weekly distance traveled. However, the whole value proposition of OPSR (and switching regression models in general) lies in estimating treatment effects by generating conterfactuals that are otherwise unobservable in cross-sectional datasets. If the teleworkers self-select, the counterfactual is not simply the group average of the non-teleworkers. More prosaically, if UTWers stopped teleworking, they might travel more or less than the actual NTWers. And as discussed, this might stem from both observable as well as unobservable factors. Meanwhile, UTWers have the highest average commute distance, followed by NUTWers and NTWers.

As mentioned in Section 2, the analyst needs to think of an identification restriction: In our application, we reserve the international standard classification of occupations (ISCO-08) variables for the selection process. To simplify model specification, we first estimate the ordered probit model separately, using polr() from the MASS package (Venables and Ripley 2002). It should be noted here, that the resulting parameter estimates of the selection process

are unbiased.

```
R> drop <- c("id", "weekly_km", "log_weekly_km", "commute_km", "log_commute_km",
+ "wfh_days")
R> dat_polr <- subset(timeuse_data, select = !(names(timeuse_data) %in% drop))
R> dat_polr$wfh <- factor(dat_polr$wfh)
R> fit_polr <- MASS::polr(wfh ~ ., dat_polr, method = "probit")</pre>
```

The **stepAIC()** function chooses a selection model specification by AIC in a stepwise algorithm.

```
R> fit_step <- MASS::stepAIC(fit_polr, trace = FALSE)</pre>
R> fit_step$anova
Stepwise Model Path
Analysis of Deviance Table
Initial Model:
wfh ~ start_tracking + age + car_access + dogs + driverlicense +
   educ_higher + fixed_workplace + grocery_shopper + hh_income +
   hh_size + isco_clerical + isco_craft + isco_elementary +
   isco_managers + isco plant + isco professionals + isco service +
   isco_agri + isco_tech + married + n_children + freq_onl_order +
   parking_home + parking_work + permanent_employed + rents_home +
   res_loc + sex_male + shift_work + swiss + vacation + workload +
   young_kids
Final Model:
wfh ~ age + car_access + educ_higher + fixed_workplace + grocery_shopper +
   hh_income + isco_clerical + isco_craft + isco_elementary +
   isco_tech + freq_onl_order + parking_home + permanent_employed +
   shift_work + workload + young_kids
                  Step Df Deviance Resid. Df Resid. Dev AIC
1
                                         778
                                                 1429 1521
2
                            2.0260
                                         784
                                                   1431 1511
       - start_tracking 6
             - res_loc 3 2.8697
                                         787
3
                                                   1434 1508
4
       - isco_managers 1 0.0133
                                         788
                                                   1434 1506
           - isco_agri 1 0.0415
                                         789
                                                   1434 1504
5
6
            - vacation 1 0.1212
                                         790
                                                  1434 1502
       - driverlicense 1 0.2959
7
                                         791
                                                   1434 1500
8
            - sex_male 1 0.5118
                                         792
                                                  1435 1499
                                                  1435 1497
9
          - n_children 1 0.4769
                                         793
             - hh_size 1 0.4137
10
                                         794
                                                  1436 1496
             - married 1 0.3909
                                                  1436 1494
11
                                         795
                                                  1437 1493
12
       - isco_service 1 0.4773
                                        796
```

| 13   | - isco_plant                     | 1 | 0.6176 | 797 | 1437 1491 |
|------|----------------------------------|---|--------|-----|-----------|
| 14   | - rents_home                     | 1 | 1.2327 | 798 | 1438 1490 |
| 15   | <ul> <li>parking_work</li> </ul> | 1 | 1.1424 | 799 | 1440 1490 |
| 16   | - swiss                          | 1 | 1.5091 | 800 | 1441 1489 |
| 17   | - dogs                           | 1 | 1.8158 | 801 | 1443 1489 |
| 18 - | <pre>isco_professionals</pre>    | 1 | 1.8728 | 802 | 1445 1489 |

The resulting selection process specification can then be passed to opsr(), along with a common (or separate) process specification for the outcome processes. **OPSR** recognizes potential identification problems (e.g., colinear variables or missing factor levels in one of the groups), raises a warning if such problems arise and fixes the causing coefficients at 0. Through this process, we have identified two singularity issues for the UTWers: First, shift\_work is a constant and second, parking\_home is colinear with car\_access.

We then follow the conventional (somewhat heuristic) model building strategy to specify the full identified model and then exclude all variables that do not produce significant estimates (at the 10% level). The function <code>opsr\_step()</code> can help in this iterative process, as it excludes all coefficients from the model specification with p values below some threshold (see <code>?opsr\_step</code> for further details). The formula specification of the full model is hidden here for brevity.

```
R> fit_full <- opsr(f_full, timeuse_data, printLevel = 0)</pre>
R> f_red <- wfh | log_weekly_km ~
     age + educ_higher + hh_income + young_kids + workload + fixed_workplace +
+
     shift_work + permanent_employed + isco_craft + isco_tech + isco_clerical +
+
     isco_elementary + car_access + parking_home + freq_onl_order +
+
     grocery_shopper |
     sex_male + res_loc + workload + permanent_employed + parking_work |
     swiss + res_loc + young_kids + workload + parking_work |
+
+
     sex male + swiss + fixed_workplace + permanent_employed + parking_work
R> fit_red <- opsr(f_red, timeuse_data, printLevel = 0)</pre>
R> print(anova(fit_red, fit_full), print.formula = FALSE)
Likelihood Ratio Test
   logLik
               \mathtt{Df}
                      Test Restrictions Pr(>Chi)
1 -1337.0
             50.0
2 -1316.8
             99.0
                      40.4
                                     49
                                              0.8
R> summary(fit_red)
Call:
opsr(formula = f_red, data = timeuse_data, printLevel = 0)
BFGS maximization, 234 iterations
Return code 0: successful convergence
Runtime: 1.34 secs
```

Number of regimes: 3 Number of observations: 824 (424, 265, 135) Estimated parameters: 50 Log-Likelihood: -1337 AIC: 2774 BIC: 3010 Pseudo R-squared (EL): 0.202 Pseudo R-squared (MS): 0.126 Multiple R-squared: 0.214 (0.201, 0.189, 0.289) Estimates: Estimate Std. error t value Pr(> t) kappa1 0.40919 0.33 0.74433 0.13345 kappa2 1.25047 0.40781 3.07 0.00217 \*\* 0.00725 0.00403 1.80 0.07219 s\_age s\_educ\_higher 0.44929 0.09295 4.83 1.3e-06 \*\*\* -4.15 3.3e-05 \*\*\* s\_hh\_income4001\_8000 -1.064280.25627 s\_hh\_income8001\_12000 -0.89366 -3.56 0.00038 \*\*\* 0.25137 s\_hh\_income12001\_16000 -0.72192 0.26184 -2.76 0.00583 \*\* -2.41 0.01590 \* s\_hh\_income16001+ -0.69387 0.28776 s\_hh\_incomeNA -0.631450.34501 -1.83 0.06722 . 0.10095 2.93 0.00335 \*\* s\_young\_kids 0.29617 s\_workload 0.05353 0.02404 2.23 0.02598 \* s\_fixed\_workplace -0.55419 0.14298 -3.88 0.00011 \*\*\* -4.95 7.5e-07 \*\*\* s\_shift\_work -0.82518 0.16677 s\_permanent\_employed 0.18560 1.79 0.07305 . 0.33270 s\_isco\_craft -0.67913 0.22364 -3.04 0.00239 \*\* s\_isco\_tech 0.21921 0.13246 1.65 0.09794 . s isco clerical 0.55330 0.09817 5.64 1.7e-08 \*\*\* s\_isco\_elementary 1.29525 -3.45 0.00057 \*\*\* -4.46545 s\_car\_access -0.714460.26447 -2.70 0.00690 \*\* s\_parking\_home 0.64134 0.25170 2.55 0.01083 \* s\_freq\_onl\_order 0.20944 0.08812 2.38 0.01747 \* s\_grocery\_shopper -1.51 0.13116 -0.132670.08788 o1\_(Intercept) 22.63 < 2e-16 \*\*\* 3.90114 0.17240 1.66 0.09691 . o1\_sex\_male 0.09334 0.05623 o1\_res\_locrural 0.21702 0.09467 2.29 0.02188 \* o1\_res\_locsuburban 0.10923 0.09818 1.11 0.26593 -0.10 0.92049 o1\_res\_locurban -0.01088 0.10899 o1\_workload 0.06058 0.01314 4.61 4.0e-06 \*\*\* o1\_permanent\_employed 2.56 0.01052 \* 0.29905 0.11690 o1\_parking\_work 0.23222 0.05204 4.46 8.1e-06 \*\*\* 18.02 < 2e-16 \*\*\* o2\_(Intercept) 3.88702 0.21570 o2 swiss 0.18517 0.10900 1.70 0.08935 . o2\_res\_locrural 0.43405 0.14799 2.93 0.00336 \*\* o2\_res\_locsuburban 1.58 0.11482 0.22649 0.14363

20

| o2_res_locurban                                | 0.17387    | 0.16409  | 1.06   | 0.28933  |     |  |  |
|--|------------|----------|--------|----------|-----|--|--|
| o2_young_kids                                  | -0.15630   | 0.06958  | -2.25  | 0.02469  | *   |  |  |
| o2_workload                                    | 0.07455    | 0.01515  | 4.92   | 8.7e-07  | *** |  |  |
| o2_parking_work                                | 0.16130    | 0.07033  | 2.29   | 0.02182  | *   |  |  |
| o3_(Intercept)                                 | 3.85223    | 0.33710  | 11.43  | < 2e-16  | *** |  |  |
| o3_sex_male                                    | 0.23879    | 0.08908  | 2.68   | 0.00735  | **  |  |  |
| o3_swiss                                       | 0.39109    | 0.12054  | 3.24   | 0.00118  | **  |  |  |
| o3_fixed_workplace                             | -0.36832   | 0.12432  | -2.96  | 0.00305  | **  |  |  |
| o3_permanent_employed                          | 0.54238    | 0.25706  | 2.11   | 0.03487  | *   |  |  |
| o3_parking_work                                | 0.28905    | 0.09202  | 3.14   | 0.00168  | **  |  |  |
| sigma1   | 0.51246    | 0.02225  | 23.04  | < 2e-16  | *** |  |  |
| sigma2   | 0.54030    | 0.02954  | 18.29  | < 2e-16  | *** |  |  |
| sigma3   | 0.54263    | 0.05799  | 9.36   | < 2e-16  | *** |  |  |
| rho1   | 0.28712    | 0.19141  | 1.50   | 0.13360  |     |  |  |
| rho2   | -0.18889   | 0.14349  | -1.32  | 0.18804  |     |  |  |
| rho3   | 0.46193    | 0.22531  | 2.05   | 0.04034  | *   |  |  |
|  |            |          |        |          |     |  |  |
| Signif. codes: 0 '***'                         | 0.001 '**' | 0.01 '*' | 0.05 ' | .' 0.1 ' | ' 1 |  |  |
|  |            |          |        |          |     |  |  |
| Wald chi2 (null): 2584 on 39 DF, p-value: < 0  |            |          |        |          |     |  |  |
| Wald chi2 (rho): 8.93 on 3 DF, p-value: < 0.03 |            |          |        |          |     |  |  |

The reduced model specification (fit\_red) is not rejected in the likelihood ratio test. Further, there is significant error correlation between the selection process and the outcome process for the UTWers (rho3). The Wald-test suggests that the null hypothesis (rho1 = rho2 = rho3 = 0) can be rejected at the 5% level, suggesting that OPSR is beneficial given our model assumptions.

We first define a helper function (wrapping opsr\_te()), that provides more intuitive labels for the treatment effects, simplifying the discussion that follows. Unless otherwise mentioned, we use the fit\_red model in the remainder.

```
R> te <- function(fit) {</pre>
     te <- summary(opsr_te(fit, type = "unlog-response"))$te</pre>
+
     colnames(te) <- c("NTWers", "NUTWers", "UTWers")</pre>
+
     rownames(te) <- c("NTWing->NUTWing", "NTWing->UTWing", "NUTWing->UTWing")
+
+
     te
  7
+
R> te(fit_red)
                 NTWers
                             NUTWers
                                          UTWers
NTWing->NUTWing
                   37.7 ***
                               -10.6 ***
                                           -54.2 ***
NTWing->UTWing
                  -54.7 ***
                               -47.0 ***
                                           -44.3 ***
NUTWing->UTWing
                  -92.4 ***
                               -36.4 ***
                                             9.9 **
___
                 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Signif. codes:
```

Telework reduces weekly kilometers traveled across all groups, with the exception of NTWers who would be more mobile when switching from NTWing to NUTWing (37.74 km; column



Figure 2: Treatment effects.

NTWer, row NTWing -> NUTWing) and UTWers who would travel more when further adopting telework from NUTWing (9.9 km). The treatment effects when switching from NTWing to NUTWing are strongest for UTWers (-54.22 km) compared to NTWers (37.74 km) and NUTWers (-10.58 km). Treatment effects for NTWing to UTWing are similar across all three groups, slightly stronger for NTWers (-54.7 km). Interestingly, NTWers show a non-linear pattern, first increasing weekly kilometers when adopting some telework (37.74 km; NTWing to NUTWing) but then substantially decreasing weekly kilometers with more telework (-92.44 km; NUTWing to UTWing). An explanation could be, that these individuals (living closer to their workplace) do initially not adjust activity chains and location choices when only occasionally teleworking. For example, an individual might stay subscribed to the gym close to the workplace and visit that facility even on a home office day. On the other hand, UTWers show exactly an inverse pattern, first (NTWing to NUTWing) strongly reducing weekly kilometers (-54.22 km) but upon further telework adoption (NUTWing to UTWing) only minimally adjusting weekly kilometers (9.9 km). A similar argument could be made, that these individuals (living further from their workplace) already from the start adjust activity chains and location choices. One can therefore conclude, that the treatment effect over the full range (NTWing to UTWing) is similar across all groups but the main travel reduction happens at different treatment intensities. Figure 2 visualizes these treatment effects and shows the linear pattern for NUTWers and the (mirrored) hockey stick pattern for NTWers and UTWers.

While the discussion above was based on averaged group-level treatment effects, Figure 3 shows the distributions of predicted weekly distance traveled by teleworker group and treatment regime. Following matrix terminology, each figure on the diagonal depicts predicted outcome distributions (i.e., weekly kilometers traveled here) for a given state (NTWing,

```
R> plot(fit_red, type = "unlog-response", col = c(1, 3, 4),
```

```
+ labels.diag = c("NTWing", "NUTWing", "UTWing"),
```

```
+ labels.reg = c("NTWers", "NUTWers", "UTWers"),
```

```
+ x \lim = c(0, 400), y \lim = c(0, 400), cex = 1.5)
```



Figure 3: Pairs plot for model fits of class 'opsr'.

NUTWing and UTWing) and separate by the current (factual) teleworker group (NTWers, NUTWers and UTWers). The weighted mean predicted outcomes by state are shown as red numbers. The lower triangular panels compare the model-implied (predicted) outcomes of two treatment states (including NTWing) again separated by observed teleworker groups. The red reference line marks the instances where weekly distance traveled is equal for both of the paired (un)treated telework statuses. The two red numbers to the right of the current teleworking status report the weighted mean predicted outcomes by state (and hence align with the numbers shown in the figures on the diagonal). I.e., those are the coordinate values of the group averages, visualized as the red squares. The upper triangular panels show average treatment effects.

| Model     | Parent   | Error       | Description                                    |
|-----------|----------|-------------|--|
|           |          | correlation |  |
| fit_full  |          | •           | Full identified model, including all variables |
|           |          |             | as linear effects                              |
| fit_red   | fit_full | •           | Excluding all variables not significant at the |
|           |          |             | 10% level                                      |
| fit_nocor | fit_red  | 0           | Fixing the <b>rho</b> coefficients at 0        |

Table 2: Model overview. The model is based on *Parent* as elaborated under *Description*.

We now demonstrate, that not controlling for error correlation leads to different and most likely wrong conclusions, since parameter estimates might be biased. We derive a model (fit\_nocor) without error correlation by setting the rho coefficients to 0. I.e., this is the same as separately estimating an ordered probit model and three linear regression models.

```
R> start <- coef(fit_red)
R> fixed <- c("rho1", "rho2", "rho3")
R> start[fixed] <- 0
R> fit_nocor <- opsr(f_red, timeuse_data, start = start, fixed = fixed,
+ printLevel = 0)</pre>
```

The treatment effects are

R> te(fit\_red)

NTWers NUTWers UTWers NTWing->NUTWing 37.7 \*\*\* -10.6 \*\*\* -54.2 \*\*\* NTWing->UTWing -54.7 \*\*\* -47.0 \*\*\* -44.3 \*\*\* NUTWing->UTWing -92.4 \*\*\* -36.4 \*\*\* 9.9 \*\* 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1 Signif. codes: R> te(fit\_nocor) NTWers NUTWers UTWers NTWing->NUTWing 17.72 \*\*\* 14.14 \*\*\* 14.55 \*\*\* NTWing->UTWing 8.80 \*\*\* 7.89 \* 12.31 \*\*\* NUTWing->UTWing -8.93 \*\*\* -1.83-6.66 . Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

As we see, fit\_nocor yields completely different insights, in particular, that telework generally increases weekly distance traveled, consistent with previous cross-sectional studies that did not account for self-selection bias (for studies indicating that telework increases travel demand, see Zhu and Mason 2014; He and Hu 2015; Kim, Choo, and Mokhtarian 2015).

Lastly (using fit\_red), we compute unit treatment effects and compare them to the average two-way commute distance for each group. The unit treatment effect is calculated by dividing the total treatment effect by the corresponding average teleworking frequency difference (twdiff1 to twdiff3 below). I.e., the treatment effect is standardized and therefore also comparable for different regime switching (e.g., NTWing to NUTWing vs. NUTWing to UTWing).

```
R> dat_ute <- subset(timeuse_data, select = c(commute_km, wfh, wfh_days))
R> dat_ute <- aggregate(cbind(wfh_days, 2 * commute_km) ~ wfh, data = dat_ute,
+ FUN = mean)
R> top <- t(dat_ute[2:3])
R> colnames(top) <- c("NTWers", "NUTWers", "UTWers")
R> rownames(top) <- c("WFH (days)", "2-way commute (km)")
R> i <- "WFH (days)"
R> twdiff1 <- top[i, "NUTWers"] - top[i, "NTWers"]
R> twdiff2 <- top[i, "UTWers"] - top[i, "NUTWers"]
R> twdiff3 <- top[i, "UTWers"] - top[i, "NUTWers"]
R> twdiff3 <- top[i, "UTWers"] - top[i, "NUTWers"]
R> twdiff <- matrix(c(rep(twdiff1, 3), rep(twdiff2, 3), rep(twdiff3, 3)), nrow = 3)
R> ute
```

|                    | NTWers | NUTWers | UTWers |
|--------------------|--------|---------|--------|
| WFH (days)         | 0.0    | 1.35    | 3.93   |
| 2-way commute (km) | 30.1   | 43.33   | 51.07  |
| NTWing->NUTWing    | 28.0   | -2.69   | -20.97 |
| NTWing->UTWing     | -40.6  | -11.95  | -17.14 |
| NUTWing->UTWing    | -68.6  | -9.26   | 3.83   |

Generally, telework reduces weekly distance traveled by less than the foregone commute distance, which indicates, that a rebound effect (compensating leisure travel) exists. For example, the NUTWers could save 43.33 km in commute travel but only reduce -2.69 km per marginal teleworking day when switching from NTWing to NUTWing. This compensating travel exists for all TW groups except the NTWers (NTWing to UTWing and NUTWing to UTWing), where we observe diminished travel activity beyond foregone commutes. The insights from the previous discussion on treatment effects carry over: Adjustments in weekly distance traveled are very different both across the three teleworker groups but also across the regime switching.

## 5. Summary and discussion

In a real-world setting, the treatment is usually not exogenously prescribed but self-selected. Various methods in various statistical environments exist to account for selection-bias which arises if unobserved factors simultaneously influence both the selection and outcome process. OPSR is introduced as a special case of endogenous switching regression to account selection biases for ordinal treatments (where the well-known Tobit-5 model is a special case of OPSR, i.e., with only two treatment regimes). The model frame for such Heckman-type models as well as their implementation in the R system for statistical computing is reviewed. The

here presented R implementation in package **OPSR** re-uses design and functionality of the corresponding R software. Hence, the new function opsr() is straightforward to apply for model fitting and diagnostics. Further, it is fast and memory efficient thanks to the C++implementation of the log-likelihood function which can also be parallelized. **OPSR** handles log-transformed outcomes which need special consideration when computing conditional expectations and thus treatment effects. Post-estimation functions to compute and visualize (weighted) treatment effects are included in the package. In the case study, the OPSR method is applied to a tracking and activity diary dataset collected in Switzerland, investigating the telework treatment effects on weekly distance traveled across all modes. We demonstrate, first, how to specify an appropriate model and check for error correlation, and second, in how far computed treatment effects differ if the error correlation is not accounted for. We find that, overall, telework reduces travel. Non-teleworkers tend to have shorter commutes and adjust mobility patterns mainly when switching from non-usual telework to usual telework. On the other hand, weekly distance traveled slightly increases when initially adopting some telework. Contrary, usual teleworkers (had they not been teleworking) adjust mobility patterns strongly when adopting some telework but then only marginally adjust distance traveled when further adopting telework. Comparing the unit treatment effects to the two-way commute distance indicates that telework generally reduces weekly distance traveled and it does so by less than the foregone commute. Therefore, some compensating travel (rebound effects) exists for most of the teleworker groups.

# **Computational details**

The results in this paper were obtained using R 4.4.0 with the packages **OPSR** 1.0.0, **MASS** 7.3.60, **texreg** 1.39.4, **sampleSelection** 1.2.12, **mvtnorm** 1.3.3, **gridExtra** 2.3 and **gridGraphics** 0.5.1. R itself and all packages used are available from the Comprehensive R Archive Network (CRAN) at https://CRAN.R-project.org/.

## Acknowledgments

Xinyi Wang and Daniel Heimgartner conceived the presented idea to formalize the findings of Wang and Mokhtarian (2024) into an R package. The theory presented in Section 2 stems from that work. Daniel Heimgartner implemented the functionality and R package architecture based on Xinyi Wang's original scripts, as well as drafted the paper. All authors discussed the results and contributed to the final manuscript.

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